

India Pavilion at **Big 5 Global 2023**

4 – 7 December 2023
DUBAI, UAE

**Participate through EEPC India and
enjoy substantial savings!**



About the Exhibition

“The Global Hub for the Construction Industry from inception to completion.”

For 43 years Big 5 Global has provided an unparalleled platform for our global industry to build new business, expand international networks and learn from leading innovators from around the world. The Big 5 is the largest construction exhibition in the Middle East, serving as a networking platform for construction product suppliers and buyers. The Big 5 has gone from strength to strength, to evolve into the largest, most influential and renowned portfolio of construction industry events spanning the Middle East, India and South East Asia. It is the most important exhibition in the region to meet existing as well as new customers and increase the presence in the Gulf region.

Gateway To The Middle East & Beyond:

- 14,300 Active Projects Worth over 7\$ Trillion
- USD 2.5 Trillion value planned and un-awarded GCC projects
- More than USD 600 Billion worth of contracts awarded in the GCC in the last 5 years
- UAE's Urban Construction Projects valued at USD 537 Billion



Key Features

- The FutureTech Construction Summit explores future trends and technologies through case studies, panel discussions and thought-provoking presentations.
- Start-up City: Discover the next construction tech disruptors in one place and learn how they will change the future of the Industry
- Live Innovation Zone: Across four days, you can witness live and interactive demonstrations at the Live Innovation Zone.
- Alongside the demonstrations, the zone also offers a chance to explore the most innovative products in the show.
- The Women in Construction Seminar and Awards

Co-located shows:

- HVAC R EXPO
- URBAN DESIGN & LANDSCAPE EXPO
- MIDDLE EAST CONCRETE
- THE BIG 5 HEAVY

- MIDDLE EAST STONE
- WINDOWS, DOORS & FACADES
- GULF GLASS
- FM EXPO (FACILITIES MANAGEMENT SOLUTIONS)



66,434
Visitors



20
Country Pavilions



2000+
Exhibitors



69
Exhibiting
countries



9
Specialised
Events

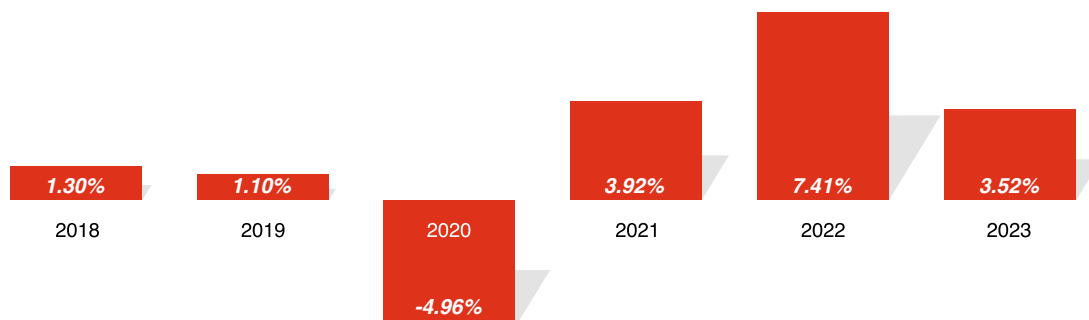


**Over
1,00,000 sqm**
exhibition space

UAE's economy: A snapshot

United Arab Emirates (UAE) is the third largest economy of the Middle East and one of the wealthiest countries in the region on a per capita basis. Locational advantage, coupled with strong financial reserves, large sovereign wealth fund, promising investor-friendly economy, consistent government spending, progressive policy of economic diversification, free zones and increased foreign direct investment contribute most to the UAE's economic advancement. The below figure indicates the GDP growth rate of UAE in the last five years. The data for 2023 is estimated.

UAE's Real GDP Growth Rate from 2018 to 2023



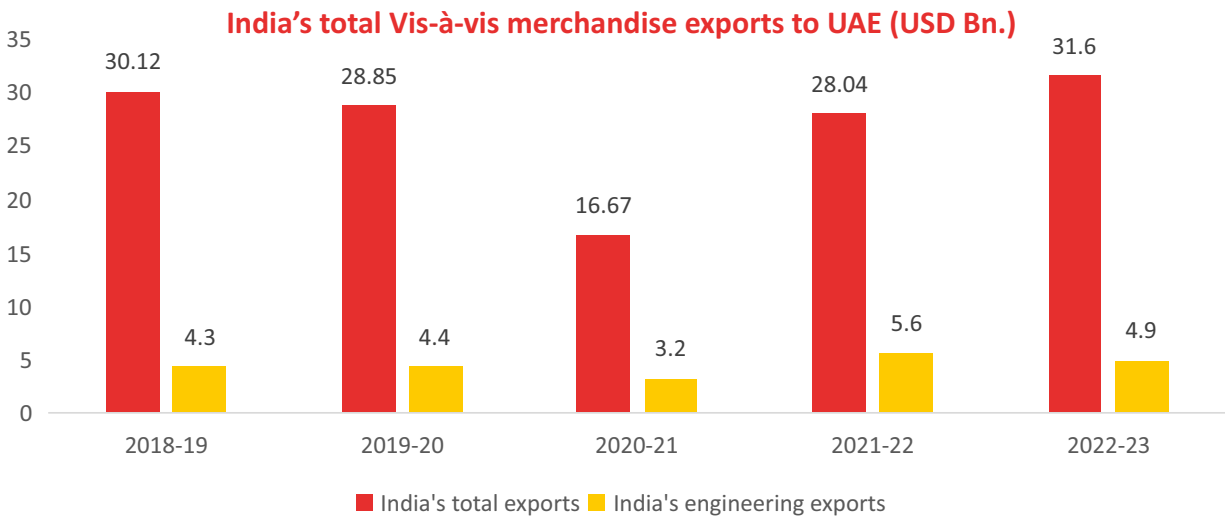
Source: IMF

Dubai within UAE has diversified into the exhibitions, events, ICT, re-export and financial sectors. Taking advantage of its location it has also projected itself as the largest transshipment hub in the region.

India and UAE's Bilateral Trade

India is one of the largest trade partner for the United Arab Emirates (UAE) and the second largest supplier to UAE after China. Bilateral trade reached US\$ 72.9 billion in 2021-22 from around 50 billion in 2017-18, however mainly due to rise in imports.

In engineering, UAE remains among the top three export destination for Indian engineering products with a share of around 5.5 percent in India's global engineering exports. India's engineering exports top UAE has increased over the years from US\$ 4 billion in 2016-17 to US\$ 5.6 billion in 2021-22, registering a CAGR of 6.6%. During 2021-22, India's engineering exports to UAE recorded a growth of more than 74% over the previous year. Major engineering products exported to UAE from India include Iron and Steel, Ships, Boats and Floating Structures, Products of Iron and Steel, Electric Machinery and Equipment, Motor Vehicle/cars, Industrial Machinery for dairy, agriculture, food processing, textiles, paper, chemicals, etc. The India-UAE Comprehensive Economic Partnership Agreement (CEPA) is estimated to take bilateral trade between India and the UAE to US\$100 billion by 2030.



Source: DGCI&S

UAE's construction industry: Prospects for India

The UAE's construction market size was USD 86.7 billion in 2022 and the market is projected to grow at an annual average rate of 3% between 2024 and 2027. The growth in the industry will be driven by increased public and private spending on Infrastructure, renewable energy, oil and gas, etc. As UAE also becomes a sought after destination for working professionals there is also a boom in housing. Hence there is significant scope for Indian construction machinery exporters in the UAE market and the Big 5 provides a very good platform for Indian enterprises to connect with the UAE market.

Product Profile

MEP Services

- Water Technology
- Pumps, Pipes & Plumbing
- Electrical Systems & Products
- Safety, Security & Fire Protection

Building Interiors & Finishes

- Kitchen, Bathroom & Sanitary Ware
- Ceramics & Tiles
- Flooring, Ceiling, Walling & Other Interior Finishes
- Lighting
- Coatings, Sealants & Adhesives

Heavy Construction Equipment, Machinery & Vehicles

- Lifting, Materials Handling & Transportation
- PMV
- Site Equipment
- Quarrying & Mining

Building Envelope & Special Construction

- Windows, Doors & Sun Protection Systems
- Roofing, Cladding & Glazing
- Elevators, Escalators & Access Control
- Special Construction
- Metal, Steel & Aluminium

Construction Tools & Building Materials

- Hardware, Construction Tools & Equipment
- Work Safety Equipment & Gear

HVAC R Products, Technologies & Services

- Air Conditioning, Refrigeration & Heating
- Air Flow, Air quality & Ventilation
- HVACR Equipments& Services

Glass Production, Technologies & Machinery

- Glass Processing & Finishing
- Glass Production, Production Technology & Machinery

Concrete & Cement Products, Technologies & Services

- Aggregate Processing & Batching Equipment
- Block Paver & Tile Production Equipment
- Concrete Cutting & Repair Equipment
- Formwork & Scaffolding
- Pre-cast production & Equipment
- Test, Measuring & Control Engineering

Offsite & Modular Construction

- Bathroom & Kitchen pods
- Framing Solutions in Steel & Wood
- Modular MEP & Volumetric Systems
- Pre-engineered Building Services
- Pre-fabricated Building Components

Solar Products & Technologies

- Energy Storage Solutions
- Photovoltaics
- Solar Technologies & Services
- Solar Thermal Technologies

Others

- Stone Processing Machines
- Landscaping machines & products
- Irrigation & Drainage products
- Sports & Playground equipments



Venue

Dubai World Trade Centre
(DWTC), Dubai, UAE

Date

4 – 7 December 2023

Note:

1. The above rate is subject to receiving of Government sanction for the event for organizing an India Pavilion. In the unlikely event of not receiving Government sanction, additional amount shall be required to be paid by the participants.
2. EEPC India reserves the right to reject an application for participation without assigning any reason.
3. In case of not receiving a minimum number of participants, EEPC India may decide not to participate in the show.
4. No subletting or sharing of space/ booth is permitted.

Participation Charges

- One side open (built-up booth):
INR 52,500 per Sqm. (Booth Size: 9 Sqm.)
- Bare Space: INR 47,000 per sqm.
- 10% extra for two sides open booth
(subject to availability)

Re-imbursement of Airfare

Up to Rs. 75,000 may be reimbursed to eligible participants in terms of the MAI guidelines. However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2023-24. The T&C must be abided by for eligibility towards such re-imbursement. For detailed guidelines please click the following link:

Guidelines for Reimbursement of Airfare



Note: EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their representative. The Foreign Embassy / Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

Mode of payment

- Please pay online through the following Payment Gateway :

PayU OR

- Pay through RTGS/NEFT in INR as per the following details :

Name of the Bank : HDFC BANK LTD

Branch : Central Plaza

Address of Bank : 2/6, Sarat Bose Road, Kolkata 700 020

Account Number : 00142090000452

Account Name : EEPC INDIA

NEFT Code : HDFC0000014

OR

- UPI ID: eeplindiacpromotion.76041638@hdfcbank

OR

- Demand draft favouring "EEPC INDIA" along with the duly filled-up Application Form

Booth display:

Participation charges for a 9 sqm.
booth includes the following services:

- Information Counter
- Bar Stool
- Three Chairs
- One Round Discussion table
- Three Spot Lights
- Three Shelves
- One Electric Socket
- Waste paper basket
- Carpeted Floor
- Fascia



Submission of application

Interested members are requested to fill in the online Application Form latest by **22 September 2023** at the following link:

Click For Application Form



Please go through the "**Mode of Payment**" section of this Circular for payment details.

Selection criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

Benefit to the member-exporters

EEPC India is proposing to organise this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. The rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities and is in anticipation of receiving the government approval.

Cancellation of participation

Please note that no request for cancellation and / or refund including of advances, if any and/ or adjustment thereof shall be accepted for any reason whatsoever. Once the application form and/ or advance / part payments are accepted by EEPC India the participant remains liable to pay in entirety the amounts due from them on account of the event. In case members are not able to travel due to travel restrictions/advisory by Government of India or UAE then the amount paid will be adjusted toward the participation in the next edition.

Force Majeure

If a Force Majeure Event like war, act of God, natural calamities, governmental directives, civil commotion, epidemic, pandemic, etc. or alike events occurs inasmuch as that the fair authorities/ organizers consider that it is illegal, impossible, inadvisable or impracticable for the physical, onsite and in-person (i.e. 'live') elements of the Event to be staged, then in such situation and/ or circumstances the decision of the fair authorities shall be final and binding upon EEPC India and all its co-exhibitors/ participants. In such situation and/ or circumstances, if the fair authorities, organizers or the vendors appointed for providing diverse services related to the Event in question does not refund the monies paid by EEPC India and/ or does not otherwise absolve EEPC India from its contractual obligations then in such case the Co-exhibitors / participants remain liable to pay to EEPC India the contracted participation charge in full and shall not receive any refund from EEPC India of the amounts paid by the co-exhibitors/ participants. Further, if the fair authorities, organizers or the vendors, so appointed for the Event binds or rolls over EEPC India's participation in the future editions of the same Event in question, then automatically the participation of the co-exhibitor/ participant shall also be carried forward to such future editions of the Event and the amounts paid by them shall be given a credit for the successive edition. However, if there is any increment in the participation fees fixed by the fair authorities, organizers or in any other charges, budgets, etc. then such increased amount has to be paid by the co-exhibitor/ participant without any demur based on the space and booth booked by the co-exhibitor/ participant. In any event, a co-exhibitor/ participant cannot decrease the space or the booth size booked by them for the originally scheduled Event.

Note: Regarding goods taken out of India for exhibition or on consignment basis for export promotion, participants may refer to Circular No. 108/27/2019-GST dated 18.07.2019 of the Central Board of Indirect Taxes and Customs (CBIC) which is the statute in the matter.



Contact details



www.eepcindia.org

CIN: U51900WB1955NPL022644