



EEPCINDIA
ENGINEERING THE FUTURE

India Pavilion at **BIG 5 2022**

5 – 8 December 2022
DUBAI, UAE

**Participate through EEPC India and
enjoy substantial savings!**



About the Exhibition

“The Global Hub for the Construction Industry from inception to completion.”

The Big 5 is the largest construction exhibition in the Middle East, serving as a networking platform for construction product suppliers and buyers. The Big 5 has gone from strength to strength, to evolve into the largest, most influential and renowned portfolio of construction industry events spanning the Middle East, India and South East Asia. It is the most important exhibition in the region to meet existing as well as new customers and increase the presence in the Gulf region.

Gateway To The Middle East & Beyond:

- 14,300 Active Projects Worth over 7\$ Trillion
- USD 2.5 Trillion value planned and un-awarded GCC projects
- More than USD 600 Billion worth of contracts awarded in the GCC in the last 5 years
- UAE's Urban Construction Projects valued at USD 537 Billion



Key Features

- The FutureTech Construction Summit explores future trends and technologies through case studies, panel discussions and thought-provoking presentations.
- Start-up City: Discover the next construction tech disruptors in one place and learn how they will change the future of the Industry
- Live Innovation Zone: Across four days, you can witness live and interactive demonstrations at the Live Innovation Zone.
- Alongside the demonstrations, the zone also offers a chance to explore the most innovative products in the show.
- The Women in Construction Seminar and Awards

Highlights of BIG 5 2021

This was organized after missing its 2020 edition due to Corona virus pandemic.



36,386
Visitors



15915
Online visitors



1200
Exhibitors



50
Exhibiting
countries



9
Specialised
Events



Over
1,00,000 sqm
exhibition space

Concurrent Events

- THE BIG 5 SOLAR
- HVAC R EXPO
- URBAN DESIGN & LANDSCAPPING EXPO
- MIDDLE EAST CONCRETE
- THE BIG 5 HEAVY
- MIDDLE EAST STONE



Bilateral Trade: India & UAE

India is one of the largest trade partner for the UAE and the second largest supplier to UAE after China. Bilateral trade reached US\$ 72.9 billion in 2021-22 from around 50 billion in 2017-18, however mainly due to rise in imports. Merchandise exports to UAE is marginally behind the pre-pandemic level at USD 28 billion. The India-UAE Comprehensive Economic Partnership Agreement (CEPA) is estimated to take bilateral trade between India and the UAE to US\$100 billion by 2030.

Engineering trade: India & UAE

In engineering, UAE remains among the top three export destination for Indian engineering products with a share of around 5.5 percent in India's global engineering exports. India's engineering exports top UAE has increased over the years from USD 4 billion in 2016-17 to US\$ 5.6 billion in 2021-22, registering a CAGR of 6.6%. During 2021-22, India's engineering exports to UAE recorded a growth of more than 74% over the previous year. Major engineering products exported to UAE from India include Iron and Steel, Ships, Boats and Floating Structures, Products of Iron and Steel, Electric Machinery and Equipment, Motor Vehicle/cars, Industrial Machinery for dairy, agriculture, food processing, textiles, paper, chemicals, etc.

Opportunity for Indian Engineering Industry

UAE is one of the top three destinations for exporting Indian engineering products. Engineering products therefore, is always on a high demand in the UAE. Moreover, India and signed an FTA with UAE called Comprehensive Economic partnership Agreement a few months back that will further strengthen the bilateral trade and investment relation between these two nations and Indian businesses will certainly have much more avenues to exploit in the UAE including engineering. This agreement will also act as a gateway for India to expand businesses in Gulf region, Central Asia and a part of Africa that had not yet been so smooth for India to penetrate. UAE have adopted an industrial strategy called 'Operation 300 bn' with an aim to develop the UAE's industrial sector and enhance its role in stimulating the national economy. India, as one of the major suppliers of engineering products is likely to have an instrumental role to play.

Opportunity: Focus Products

In case of construction and building material which is the focus product of the Big 5, India's export to UAE is 140.6 million in 2021-22, registering a phenomenal growth of almost 90.0% vis-a-vis 2020-21. Construction industry in the UAE is expected to grow by a CAGR of 4% in the next 4-5 years. Despite of projected growth not being so impressive, it is expected to be steady in the next few years that may bring opportunity for trade and investments for Indian businesses.

Product Profile

MEP Services

- Water Technology
- Pumps, Pipes & Plumbing
- Electrical Systems & Products
- Safety, Security & Fire Protection

Building Interiors & Finishes

- Kitchen, Bathroom & Sanitary Ware
- Ceramics & Tiles
- Flooring, Ceiling, Walling & Other Interior Finishes
- Lighting
- Coatings, Sealants & Adhesives

Building Envelope & Special Construction

- Windows, Doors & Sun Protection Systems
- Roofing, Cladding & Glazing
- Elevators, Escalators & Access Control
- Special Construction
- Metal, Steel & Aluminium

Construction Tools & Building Materials

- Hardware, Construction Tools & Equipment
- Work Safety Equipment & Gear

Construct Technologies & Building Automation

- Building Automation & Smart Building
- Measurement & Control Technology
- Software/ Hardware
- Building Information Modeling (BIM)
- VR/ AR & Wearables

Venue

Dubai World Trade Centre,
UAE

Date

5 – 8 December 2022

Time:

11.00 – 19.00 hrs



Participation Charges

- **One side open (built-up booth):**
INR 50,000 per Sqm. (Booth Size: 9 Sqm.)
- **Bare Space:** INR 44,000 per sqm.
- **10% extra for two sides open booth**
(subject to availability)

Note:

EEPC India reserves the right to reject an application for participation without assigning any reason.

COVID-19 Protocol & Travel Advisory

COVID-19

Protocol & Travel Advisory



Re-imbusement of Airfare

Up to INR 75,000 may be reimbursed to eligible participants in terms of the MAI guidelines. However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2022-23. The T&C must be abided by for eligibility towards such re-imbusement. For detailed guidelines please click the following link:

[Guidelines for Reimbursement of Airfare](#)



Note: EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their representative. The Foreign Embassy / Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

Mode of payment

- Please pay online through the following Payment Gateway :

PayU OR

- Pay through RTGS/NEFT in INR as per the following details :

Name of the Bank : HDFC BANK LTD

Branch : Central Plaza

Address of Bank : 2/6, Sarat Bose Road, Kolkata 700 020

Account Number : 00142090000452

Account Name : EEPC INDIA

NEFT Code : HDFC0000014

OR

- Demand draft favouring "EEPC INDIA" along with the duly filled-up Application Form

Note: In case of not receiving a minimum number of participants, EEPC India may decide not to participate in the show.

Booth display:

Participation charges for a 9 sqm. booth includes the following services:

- Information Counter
- Three Chairs
- One Round Discussion table
- Three Spot Lights
- Electric Socket
- Waste paper basket
- Carpeted Floor
- Fascia



Submission of application

Interested members are requested to fill in the online Application Form latest by **16th September** at the following link:

[Click For Application Form](#)



Please go through the "**Mode of Payment**" section of this Circular for payment details.

Selection criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

Benefit to the member-exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. The rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.

Cancellation of participation

Please note that no request for cancellation and / or refund including of advances, if any and/ or adjustment thereof shall be accepted for any reason whatsoever. Once the application form and/ or advance / part payments are accepted by EEPC India the participant remains liable to pay in entirety the amounts due from them on account of the event. In case members are not able to travel due to travel restrictions/advisory by Government of India or UAE then the amount paid will be adjusted toward the participation in the next edition.

Force Majeure

If a Force Majeure Event like war, act of God, natural calamities, governmental directives, civil commotion, epidemic, pandemic, etc. or alike events occurs inasmuch as that the fair authorities/ organizers consider that it is illegal, impossible, inadvisable or impracticable for the physical, onsite and in-person (i.e. 'live') elements of the Event to be staged, then in such situation and/ or circumstances the decision of the fair authorities shall be final and binding upon EEPC India and all its co-exhibitors/ participants. In such situation and/ or circumstances, if the fair authorities, organizers or the vendors appointed for providing diverse services related to the Event in question does not refund the monies paid by EEPC India and/ or does not otherwise absolve EEPC India from its contractual obligations then in such case the Co-exhibitors / participants remain liable to pay to EEPC India the contracted participation charge in full and shall not receive any refund from EEPC India of the amounts paid by the co-exhibitors/ participants. Further, if the fair authorities, organizers or the vendors, so appointed for the Event binds or rolls over EEPC India's participation in the future editions of the same Event in question, then automatically the participation of the co-exhibitor/ participant shall also be carried forward to such future editions of the Event and the amounts paid by them shall be given a credit for the successive edition. However, if there is any increment in the participation fees fixed by the fair authorities, organizers or in any other charges, budgets, etc. then such increased amount has to be paid by the co-exhibitor/ participant without any demur based on the space and booth booked by the co-exhibitor/ participant. In any event, a co-exhibitor/ participant cannot decrease the space or the booth size booked by them for the originally scheduled Event.

Note: Regarding goods taken out of India for exhibition or on consignment basis for export promotion, participants may refer to Circular No. 108/27/2019-GST dated 18.07.2019 of the Central Board of Indirect Taxes and Customs (CBIC) which is the statute in the matter.



[Contact details](#)



www.eepcindia.org

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